



MEMORANDUM OF UNDERSTANDING

This Memorandum of Understanding is made at **Thane** on the **23rd day of August, 2019**.

BETWEEN

Cloud Counselage Pvt. Ltd., a Company registered under the provisions of Companies Act, 1956 and deemed to be registered under the provisions of Companies Act, 2013 and having its registered office at Regus Imperial Business Park, Level 1, Block A, Shiv Sagar Estate, Opp. Nehru Planetarium, Dr Annie Besant Road, Worli, Mumbai, Maharashtra, India - 400018, here in after referred as “**CCPL**” (Which term shall so far as the context admits be deemed to mean and include its successors and assigns) of the **First Part**.

AND

Watumull Institute of Electronics Engineering & Computer Technology, a College, having its address at CHM College Campus, Opposite Ulhasnagar Station(West), Ramayan Nagar, Ulhasnagar, Thane, Maharashtra 421003, here in after referred to as “**WIEECT**” (which term shall so far as the context admits be deemed to mean and include its successors, administrators, executors and assignees) of the **Second Part**.


WHEREAS:

1. **WIEECT** is an esteemed private engineering college managed by Hyderabad (Sind) National Collegiate Board, located in Ulhasnagar, Thane, Maharashtra, India. The college is affiliated to the University of Mumbai and approved by All India Council of Technical Education (AICTE). Since



2002, it conducts 4 year B.E. Degree course in Computer Engineering and Electronics & Telecommunication Engineering.

2. **CCPL** an IT services company based in Mumbai & London, which is in the business of Consultancy, Advisory and Career Counseling Services and is founded in February 2015;
3. **WIEECT** in collaboration with **CCPL** have agreed to undertake the Career Program for its 2nd, 3rd and final year engineering students and development management students by conducting the 'Online Internship' on the terms and conditions mutually agreed amongst the Parties hereto. Through the program, the engineering students are onboarded as 'Interns' and are acquainted to current advanced technologies like Cloud Computing, Big Data, IoT, AI, Machine Learning, Blockchain, Android Development, Full Stack Web Development, etc. based on either their liking or our project requirements. They get hands-on experience by working on projects related to these technologies. In addition to that, they would get exposure to IT Project Management, ITIL processes, IT Sales & Marketing, corporate and virtual team environment, etc. For Management students, they would get experience of working on various aspects of management like projects, operations, strategy, HR, Sales & Marketing. In the process, they have an opportunity to discover their real interests and thereby develop as a complete professional. Upon completion of this program, they get work experience letter/ certificate for the time they spend with us with the specific mention of the tasks/ kind of projects they have worked on. Based on the project requirements, the eligible candidates would have an opportunity to get full time employment with **CCPL**.
4. The Parties hereto have agreed to enter into this Memorandum of Understanding to record the terms and conditions mutually agreed amongst them.



NOW IT IS HEREBY AGREED BY AND BETWEEN THE PARTIES HERE TO AS UNDER:

1. Objective:


- i. The **WIEECT and CCPL** in collaboration with each other starts a “Career Program” for providing technology knowledge, experience by learning and exposure to corporate environment through online mode and also by arranging for **Seminar/ Webinars/ Workshops** in **WIEECT** campus for Students on Next Gen front line Technologies like, Cloud Computing, AI, Machine Learning, IoT, etc.
- ii. **WIEECT** shall intimate the students and arrange for a pre-internship talk with **CCPL**. During the pre-internship talk the students will be made aware about the process and the benefits of the said internship. Thereafter **CCPL** shall shortlist the candidates further to clearing of aptitude test and telephonic/ face to face interview.

2. Period of MOU:

This **MOU** shall come into force and effect from the **date of execution** and shall remain **valid as long as either of the party shows consent to terminate the agreement.**

3. Roles & Responsibilities of the WIEECT:

- i. **WIEECT** will act as **medium of communication** between the students and **CCPL** for **Project, Products, Internships, Events, etc.**
- ii. **WIEECT** will assign an **Internship Coordinator** to work directly with the designated Company to enhance the student’s learning experience and in resolving issues, if any, in order to make overall internship Program flawless.
- iii. **WIEECT** shall create awareness amongst its students for promotion of the Internship Program.



4. Roles & Responsibilities of CCPL:

- i. **CCPL** will provide online facilities for the students on **content, learning & support, mentorship** within its capabilities, which may be necessary to the student's effective performance of his/her learning task. During the internship the students have to abide by the rules, regulations & policies, unless stated otherwise.
- ii. **CCPL** also agrees to help and mentor **deserving and shortlisted Students to develop Industry Oriented Projects** as per company requirement and their area of interest.
- iii. **CCPL** will assign a **specific member of staff** to direct and coordinate the student's internship, to complete evaluation forms and to evaluate student based on their performance.
- iv. **CCPL** will establish a clear and measurable criterion for **evaluating and grading** the student's performance on the basis of Internship.
- v. **CCPL** agrees to issue a **letter of Internship** to the shortlisted students upon the successful completion of the allocated tasks.
- vi. **CCPL** shall screen the students on the basis of aptitude test and telephonic/ face to face interview. Selected students will get opportunities to work with **CCPL**, as an 'Intern' for a minimum of 6 months and on the terms and conditions as **CCPL** may agree upon. The selection of students is based on clearing of the screening process and **CCPL** reserves full right to select or reject the student for internship. **CCPL** will offer free career program on scholarship basis to a maximum of 3 students.
- vii. **CCPL** agrees to offer career services to the students who are not selected through the selection process, but are curious to learn and ready to dedicate time, on one-time nominal enrolment fees basis (Students pay for the Career Services)



5. Certification:

Certificates/ E-Certificates shall be awarded to the students on **successful completion** of the **internship/ work/ task outsourced/ assigned** by the **CCPL, as per the rules of organization.**

6. Limitations and Warranties:

Both parties agree that it would be their endeavour to prevent any liability arising out of default or non-compliance of the MOU terms by the other party.

7. Termination:

- i.** Both parties can terminate the MOU with a prior written thirty (30) days' notice on default of terms of non-adherence to any condition or responsibilities by the other party as outlined in this MOU in case such default is not rectified within such 30 days.
- ii.** Both parties also agree that it would be their professional endeavour that despite any termination of the MOU, progress would continue, without any prejudice to the ongoing Projects / Research & Development Work, which would be without any hindrance and would be progressed for completion.

8. Non Disclosure and Confidentiality :-

8.1 In view of the aforesaid, the parties have agreed to disclose/ disclosed certain confidential information concerning its capabilities, potentialities, customers, potential customers, other business information which it considers would be necessary and required by either party for acting on behalf of each other for the said purpose.

8.2 The intention of the parties is to maintain total confidentiality about all its information which the parties disclose to each other and the parties undertake that such information, data, know-how, business model, business processes, etc. shall be totally confidential and no data in regard to their dealings shall be shared and /or made available to the competitors in any manner whatsoever.



8.3 The Parties agree, declare and undertake that during the period and after expiry of the Agreement as well, all the data, information, technical know-how, etc., shared and disclosed by CCPL to WIEECT and its Students shall be kept confidential in any manner whatsoever (**intellectual property rights**).

9. Intellectual property:

All the projects/ tasks on which the students work during their internship, would be the intellectual property of **CCPL**. The students can however, showcase their contribution to the projects/ tasks as required.

10. Miscellaneous:

10.1 This **MOU** contains the entire understanding between the parties in relation to the **Industry & Institute Collaboration for skill development and collaborative programs for students on Next Gen Frontline Technologies**

10.2 This Agreement does not impose any financial liability on the parties hereto.

10.3 If during the **operation of the MOU, circumstances may rise which call for alteration / modification to this MOU, such alteration / modification shall be mutually discussed and agreed upon in writing. Such changes will be formalized in writing as an ‘Addendum’ to this MOU.** Any changes/amendments to this MOU not in conformance to this section shall be **deemed to be void-ab-initio.**





CLOUD COUNSELAGE
CLOUD CONSULTING, ADVISORY & SERVICES

IN WITNESS WHEREOF, the Parties hereto have duly executed this Agreement as on the day, month and year first herein above written

For WIEECT

For Cloud Counselage Pvt. Ltd.

(Authorized Signatory)

Name: C.A. Chougule

Designation: Asst. Prof. (TPO)

Place: Ulhasnagar

Date: 23rd Aug. 2019

(Authorized Signatory)

Name: Harshada Topale

Designation: Managing Partner

Place: Mumbai

Date: 23rd Aug. 2019

Stamp:



Stamp:



Registered office: Cloud Counselage Pvt. Ltd., Regus Imperial Business Park, Level 1, Block A, Shiv Sagar Estate,
Opp. Nehru Planetarium, Dr Annie Besant Road, Worli, Mumbai, Maharashtra - 400018
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